



## The Ultimate USANA Health and Business Learning Experience – 02.19.16 Update

### Business Building

[The Four Steps to Success](#)  
[The Hottest Recruiting Scripts in MLM by Eric Worre](#)  
[USANA: A Welcome Change](#)  
[50 Ways You Can Grow Your USANA Business](#)  
[On a Scale of 1 to 10, How Did You Do This Week?](#)  
[Recommended Reading List](#)  
[Video – USANA: Tell Me Everything](#)  
[Video – USANA: More than a Vitamin](#)  
[Video – Jeremy Stansfield Live Health & Freedom Presentation](#)  
[Video – Jordan Kemper: Prospecting With the Health & Freedom Newspaper](#)  
[Twenty Questions \(About Building Your USANA Business\)](#)  
[Using the USANA True Health Assessment](#)  
[Harnessing the Power of the USANA Preferred Customer Program](#)  
[Prospecting Inside the Organization by Michael S. Clouse](#)

### USANA Compensation Plan

[2015: The Year of Vision and Mission](#)  
[2014: The Year of the Compensation Plan - #TYCP](#)  
[The USANA Compensation Plan Video](#)  
[Don't Forget Your USANA Anniversary!](#)  
[USANA Leadership Levels](#)  
[The USANA Compensation Plan Quiz](#)  
[Goal Setting and Action Plans](#)  
[What!?!? You Can Help ME Become a Millionaire!?!?](#)  
[Advantages of 200 SVP Autoship Orders](#)  
[Are You A Perpetual PaceSetter?](#)

### Team Building

[Using Three-Way Calls to Build Your Business](#)  
[Tag Team E-Mails](#)  
[Team Building with Welcome E-Mails](#)  
[The 80/20 Rule Explained](#)  
[Are You A "USANA Orphan"?](#)

## Training

[Before You Start Anything, Learn How to Finish It](#)  
[Thoughts on Training](#)  
[The Three Questions That All Prospects Have](#)  
[Answers to the 20 most-often asked questions about network marketing](#)  
[Top Ten Actions of Successful USANA Associates](#)  
[Choosing the Right Network Marketing Company](#)  
[Put Bad News to Work for You](#)  
[What's Your Problem?](#)  
[Everyone Fails In Network Marketing](#)

## USANA Corporate Information

[USANA Tax Deductr](#)  
[Maximize Facebook with Social Pro](#)  
[USANA Fast Start Enrollment Pack](#)  
[USANA News Releases](#)  
[USANA Fact Sheet](#)  
[USANA Accolades](#)  
[Why USANA?](#)  
[The Case for Nutritional Supplements](#)  
[USANA Policies and Procedures](#)

## Handy PDF Reference Documents

[USANA Introduces US Discounted Product Packs](#)  
[USANA Healthy Foundation Pack](#)  
[USANA Core Essentials Pack](#)  
[USANA Healthy Lifestyle Pack](#)  
[USANA Getting Started Workbook – US](#)  
[USANA Getting Started Workbook – Canada](#)  
[USANA Jumpstart Magazine – US](#)  
[USANA Jumpstart Magazine - Canada](#)  
[USANA Executive Rank Guide](#)  
[USANA Newspaper Talking Points](#)  
[USANA Compensation Plan – 9 Pages](#)  
[USANA Auto Order Maxed Business Center Bonus](#)  
[Six Ways to Create Income – 1 Page](#)  
[Lifetime Matching Bonus Program Document – 1 Page](#)  
[You and USANA: Made for Each Other](#)  
[Starting Your Healthy Life with USANA](#)  
[USANA Health and Freedom Paper – 16 Pages](#)  
[USANA US Product Information Book – 60 Pages](#)  
[USANA US Preferred Customer Catalog – 34 Pages](#)  
[USANA Supplement Guide – 1 Page](#)  
[USANA Products vs. the Competition – 1 Page](#)

## Selected Videos

[USANA Compensation Plan](#)  
[USANA: Tell Me Everything](#)  
[USANA Lifetime Matching Bonus](#)  
[How Much Does the “Average” USANA Associate Earn?](#)  
[USANA More Than A Vitamin](#)  
[USANA Manifesto](#)  
[USANA: “Live It”](#)  
[USANA Essentials](#)  
[USANA Proflavanol C100](#)  
[USANA BiOmega](#)  
[USANA HealthPak](#)  
[USANA Procosa](#)

Online Business Building/Social Media

[Your Prospect Has “Googled” Your Company – Now What?](#)  
[USANA Online Business Building](#)  
[Building Your Business with a Web Hosting Site](#)  
[Social Media and Network Marketing](#)

Personal Development

[Do You Choose Abundance or Scarcity?](#)  
[Excuse Busters](#)  
[Momentum and the Power of Sync](#)  
[Responsibility and Accountability](#)  
[No Whiners Allowed!](#)  
[Two Week’s Notice](#)  
[Do You Know Any “Experts”?](#)

Social Media Links – Pete and Dora Zdanis

[Facebook – Dora](#)  
[Facebook – The USANA Experience](#)  
[Twitter – Pete](#)  
[LinkedIn – Pete](#)  
[Google+ - Pete](#)  
[Google+ - Total Performance Organization](#)  
[Pete’s USANA Web Site](#)  
[Dora’s USANA Web Site](#)

**Hosted By: Pete and Dora Zdanis – [USANA Inaugural Foundation Executive Diamonds](#)**



[www.petezdanis.com](http://www.petezdanis.com) – [www.dorazdanis.com](http://www.dorazdanis.com)



© 2016 – Total Performance Organization ® - All Rights Reserved

Please report any bad links to: [petezdanis@comcast.com](mailto:petezdanis@comcast.com) - Phone: 610.316.8637

**This document may only be copied, shared, distributed or otherwise reproduced in its entirety, including this disclaimer and copyright authorization.**