

**Our Commitment and Our Passion: "We are in our 18<sup>th</sup> year of providing world-class support to motivated entrepreneurs in changing lives with USANA, the #1 ranked direct sales company for eleven straight years, which offers the highest rated nutritional supplements in the world." – Pete and Dora Zdanis**

## **Our USANA Commitments to You**

Anyone who is committed to build a successful USANA business can do so on a part-time or full-time basis, regardless of their education, background or geographic location. All that is required is that the Associate follow tried and proven business building techniques which have been developed by, and used by, thousands of successful USANA Associates over the years.

As stated at the top of this document, we are committed to USANA and to the personal success of ALL of our USANA team members, whether or not they were personally sponsored by us.

To help insure your personal success in USANA, it is important that we both have an understanding of, and agreement on, the support that we will be providing to you in building your USANA business, as well as the responsibility and accountability that you are expected to accept as a USANA Associate on our team:

### **Our Commitments to You**

. We will be available whenever necessary to address any questions or concerns that you may have about your USANA business. You may contact us by e-mail at [petezdanis@gmail.com](mailto:petezdanis@gmail.com), or by phone at our home office – **610.458.7256**, or Pete's mobile phone – **610.316.8637**. You are welcome and encouraged to contact us at any time. Every attempt will be made to respond to you as soon as possible.

. We will provide you, and all of your team members, with our complete USANA online training package which supplements the information contained in the USANA eApprentice and BDS. This information is updated from time to time, so you should check for updates periodically to make sure that you have the most current information.

. We will assist you in developing and enhancing your USANA web site, if you want us to do so.

. We will assist you in developing your detailed USANA business plan. The plan can accommodate warm market, cold market, internet marketing, one-on-one presentations, group presentations, classified advertising, purchased leads lists, or any combination of the above. A step-by-step business plan will be critical to your success.

. We will conduct three-way calls with you and your qualified prospects to assist you in sponsoring your prospects. Please provide us with at least 24 hours notice in scheduling three-way calls so that we can be sure to be available for you. You can learn more about three-way calls at this link: <http://bit.ly/crBv8r>

. We will send "Tag E-Mails" to your qualified prospects on your behalf to assist you in your sponsoring efforts, provided that you send us your prospects' complete name and valid e-mail address. You can learn more about Tag E-Mails at this link: <http://bit.ly/bP3XT1>

. We will make every reasonable effort to be available to you by phone for any training, coaching or counseling needed.

**If our USANA Commitments meet your standards, please contact us by Email, or Phone or Text Message at 610-316-8637 with your complete name, valid phone number and preferred e-mail address.**

**We will respond ASAP with the Responsibilities we will expect you to assume as a valued member of our team.**

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